



March 30, 2020

To all our valued customers,

First and foremost, we at Dayton Superior hope everyone is staying healthy. In today's uncertain conditions, your safety and the safety of our employees is paramount. As you know, Federal, State and Local governments are instituting mandatory shelter in place orders to improve social distancing and stop further spread of the Covid-19 virus.

To support various government mandates, while continuing to support the health and wellness of our employees, along with the ongoing needs of our customers, Dayton Superior has implemented rolling manufacturing facility shutdowns for short periods to accommodate families, the community, and what our level of business dictates. I wish to stress these shutdowns are only temporary and will be adapted as business dictates during this unusual time. As you are aware, the situation is one of constant change and can vary greatly location to location, making it difficult to publish a schedule of these rolling shutdowns as they will be based on order demand levels on a week by week basis.

During these temporary rolling shutdowns, each facility will maintain a skeleton crew to process Make-To-Order (MTO) requests and load finished orders onto carriers for delivery to you or for pick-up by you. For lead times on MTO products please contact your Dayton rep.

Our Distribution Centers and Forming Branch Rental Operations **remain fully operational** to service all your product needs. We currently have more than 3 months of key products in our inventory located throughout the country. We will replenish supplies as the business climate dictates. Our DC's and rental operations will be manned to service the necessary level of activity where they are located.

Dayton Superior is well positioned to service the market and we continue to build inventory as needed in order to provide superior service to our customers. Our import inventory is well stocked with high demand key products and we also are in a unique position to supply domestic substitutes for any import products.

Dayton Superior is in a stronger financial position than we have been for many years and we are committed to maintaining this position. We have many exciting projects underway, including new product launches, customer incentives and supply chain initiatives; all of which will continue to improve our competitive position for the long-term and provide our customers a competitive edge, even in today's uncommon market conditions.

We thank you as always for your continued support.