



May 4, 2020

To all our valued customers:

These remain interesting, yet challenging times for our economy. Despite the challenges, Dayton Superior's first priority continues to be the safety of our employees and of those who visit our facilities. As an essential business supporting the construction industry, Dayton Superior is committed to following CDC, State, and Local guidelines pertaining to face coverings, social distancing, and work from home directives wherever possible.

Further, as many states begin to ease some restrictions and our customers begin to open their showrooms, the Dayton Superior team stands ready to support these efforts through available inventory of the key products to help you be successful. To ensure we are ready, our plants are back at full production with mixed scheduling, our distribution centers remain open as they have been throughout, our branch rental centers supporting our forming business also continue to be fully operational. To create a safe environment for our employees and customers, while maintaining exceptional service, we have implemented new guidelines for will call and customer pickup orders. These measures are in place to support various state-enacted safety protocols.

We have made significant investments in developing innovative product solutions within our engineered products segments, while still supporting existing products that remain in daily, high demand within the concrete building sector. We also invested well over seven figures to perfect our 2<sup>nd</sup> Generation Taper-Lock<sup>®</sup> machines and threaded coupler designs. Our Grade 100 designs are on the leading edge of splicing with Taper-Lock and Bar Lock<sup>®</sup> splicing product lines. To support projects now on the boards and scheduled to start up in the coming months, we are boosting our inventory of these products. Our splicing team has grown its ranks to support your efforts in addressing even the most challenging conditions.

We also have a new Precast freight program designed to better support the precast industry's needs for just-in-time inventory. We have also expanded our precast team by welcoming well-rounded, industry-known specialists familiar with the needs of the precast industry.

As mentioned in previous correspondence, we have also expanded our chemical product lines with code-approved, high performance epoxy products that are supported by a specialized team focused on product specifications in the private and public sectors including DOT's and state requirements.

We have also made Steel-Ply<sup>®</sup>, the industry's best and most trusted forming system, available as an inventoried system. Now offering a larger crossmember and 7-ply birch plywood, Steel-Ply remains fully compatible with existing customer-owned and rental fleets and is available now. To learn more about consignment programs and direct shipment of custom size and quantity container loads, please contact your Symons by Dayton Superior Sales Representative. You can also call 1-800-800-7966.

As we gradually see states reopen, there is no doubt that the concrete construction industry will be among the first and most important in moving the economy forward in recovery efforts and Dayton Superior will be, as we have been throughout these challenging times, here to support you.

Sincerely,  
Keith Sholos  
Vice President Sales and Marketing